



COMTEC ▶

The Leading British Supplier of Telecoms,
Datacoms and Audio Visual Products & Services



Comtec Scotland
Glasgow

Comtec Manufacturing
Ningbo, China

Comtec Far East
Hong Kong

**Comtec Head Office
and Main Distribution
Centre**
Cambridge

Wadsworth
London

Comtec Qatar
Doha





Introduction

Comtec, established over 36 years ago, is the UK's leading supplier of telecoms, datacoms and audio visual equipment and has been active in the GCC market for over 26 years

Today, from our Doha-based GCC regional headquarters, we operate four business divisions:

Ultima & LightSpeed

Product design, manufacturing and marketing of our Ultima copper and fibre optic networking solution and LightSpeed Fibre-to-the-Home products

Comtec Product Distribution

A distribution business serving installers of fibre optic and copper networking systems

Comtec Supply Chain Management

A product sourcing and supply chain outsourcing service for telecoms operators and systems vendors

Comtec SmartHome

An audio visual and home automation system design and integration service

Our GCC customers – who range from the leading telecoms operators, system integrators and installers to VIP private clients – benefit from:

- ▶ British quality
- ▶ Technical support within the region
- ▶ Local stockholding
- ▶ The best value products
- ▶ Rapid response to enquiries
- ▶ Great customer service

Ultima & LightSpeed

Consistent, reliable performance – guaranteed

Established in 1997 and backed by a 25 year warranty, Ultima is a reliable and cost-effective end-to-end copper and fibre optic networking solution:

- ▶ UK quality brand
- ▶ Over 1 million outlets installed annually in the UK
- ▶ Cat5e, Cat6 and Cat6a structured cabling solutions
- ▶ Fibre optic solutions
- ▶ Voice wiring solutions
- ▶ Data cabinets
- ▶ ETL & 3P independently verified component and permanent link performance
- ▶ 25 year link warranty
- ▶ Approved installer programme

For telecoms operators LightSpeed is a unique design service whereby, utilising 3D-printing techniques, we rapidly prototype and manufacture bespoke Fibre-to-the Home solutions:

- ▶ Custom-designed solutions to specific network problems
- ▶ Fibre optic connectivity and cable management solutions
- ▶ CPE/ONT subscriber enclosures
- ▶ Optical Distribution Frames
- ▶ Design consultancy





Comtec Product Distribution

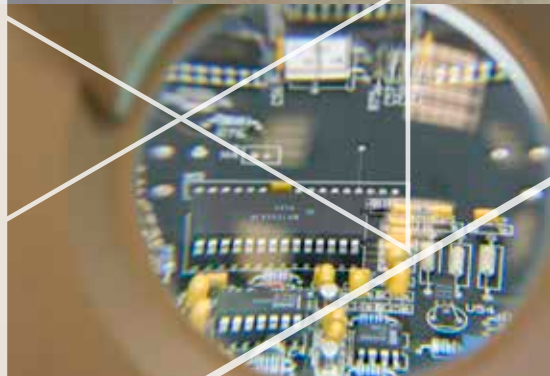
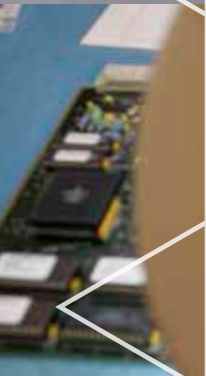
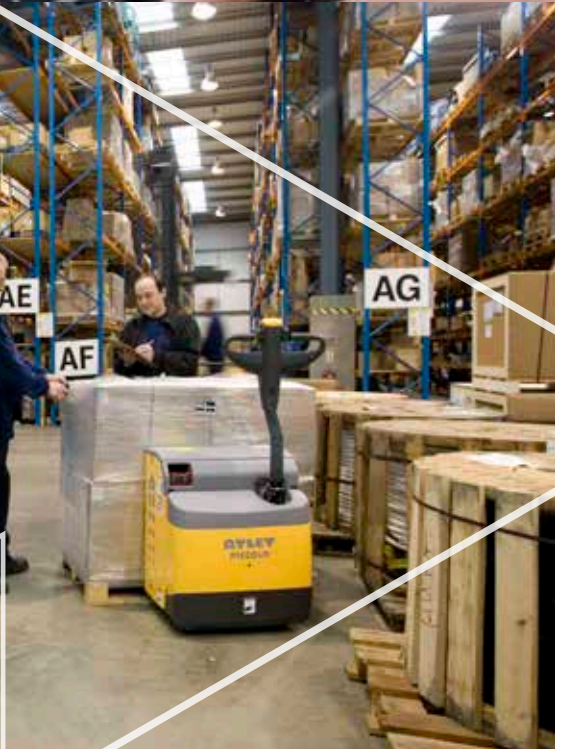
Comtec stocks the world's best brands here in Qatar

Every product is selected for its quality, performance and value and is available ex-stock from our Qatar warehouse and showroom.

- ▶ Authorised distributor for the UK's leading brands of communication and audio visual products
- ▶ Ex-stock delivery
- ▶ Local technical support
- ▶ Regional coverage









Comtec Supply Chain Management

Comtec is the leading provider of outsourced supply chain management services to the UK telecoms industry

For over 15 years we have been an outsource partner of BT, Sky and Virgin Media - the three largest fixed line carriers - and have delivered over £21 million of savings.

The service we offer is bespoke, because every client has a unique set of needs, and our Supply Chain Management Solutions integrate seamlessly with their existing processes and systems.

- ▶ Consultancy
- ▶ Product sourcing
- ▶ Procurement
- ▶ Vendor reduction
- ▶ Logistics
- ▶ Kitting and pre-build
- ▶ Asset management
- ▶ IT supply chain systems integration

Comtec SmartHome

An exclusive service for VIP private clients
and select commercial projects

Building upon over 36 years experience in communications and audio visual technology Comtec is able to design, install and commission sophisticated, yet intuitive, smart-living solutions which seamlessly integrate audio, video, security, lighting and HVAC.

- ▶ Home cinema
- ▶ High-end audio and video entertainment systems
- ▶ Networked multi-room audio and video
- ▶ IMAX™ private theatre
- ▶ Prima Cinema
- ▶ System design and integration
- ▶ Automation and control
- ▶ Broadband connectivity
- ▶ Architectural lighting





Bowers & Wilkins

C/SCEED



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Control4



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SONY

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